

Sungevity for Business

2017 Statement of Qualifications

About Sungevity

Ken Wells, Project Manager



DIAMOND CERTIFIED AND DEDICATED TO THE COMMUNITY

Sungevity started as a small business in 2007 and our co-founder is our CEO. We've since grown to over 700 solar professionals, and we're now the largest privately-held solar company in the U.S., with financial backing from Lowe's, GE Ventures and E.On, one of the world's largest utilities.



We've been awarded the prestigious "Diamond Certified" award by the American Ratings Corporation for "Highest Quality" and "Highest Customer Satisfaction". And we're a Certified B Corporation recognized for our environmental and social responsibility.



We care about people, communities and the planet, and we partner with dozens of nonprofits to help them raise funds that support their work. Visit us.sungevity.org to learn more.

Select Partnerships



Accreditations



Sungevity for Business

Ian Petrich, Director of Project Operations



Beautifully designed



FAST AND
BUILT
TO LAST



HIGH QUALITY: We use only top-quality solar panels and components from tier-one manufacturers.

COMMITTED TO VELOCITY: Our talented network of preferred installers works efficiently to get your system installed and interconnected fast.

PERFORMANCE GUARANTEE: We offer a 20-year performance guarantee* on all our systems, so you can rest assured your investment is protected.

It's not just sunshine



IT'S SOLAR
POWERED
SAVINGS



CUSTOM: Using remote imaging, we custom design your Sungevity energy system to optimize your financial return.

LOCAL: We partner with licensed local installers in our preferred network, supporting jobs in your area.

FINANCING: We partner with a variety of trusted financial providers, to offer you the payment plan that best fits your business needs.

No hassles



STRAIGHT
FORWARD
SOLAR



EASY: We take care of everything – design, engineering, permits, installation and interconnection.

EXECUTION EXCELLENCE: A dedicated and experienced commercial team that has developed and installed a variety of solar projects.

24/7 MONITORING: Online or from your mobile device, you can monitor your solar production where you want, when you want.

* Please contact us for a free written copy of our performance guarantee.

Jacobs Hall Case Study

UC BERKELEY

SCOPE OF PROJECT

Sungevity Commercial was commissioned to develop the first campus solar project on Jacobs Hall, part of the UC Berkeley School of Engineering and the university's new home for design innovation.

The 81 kW system is expected to reduce the building's carbon emissions by 597 tons, producing approximately 2.3 million kWh of clean energy over 20 years.

This installation uses a new type of panel called Sunpreme. These panels are bi-facial and translucent, which allows for absorption from both direct and reflected light. Frameless, they appear to float – enhancing the building's modern design.

Jacobs Hall contains dedicated space for everything – from student exhibits to design studios to maker workshops. Each semester, as many as 800 students will take classes or participate in other activities in the building. Seeing solar in action is just one of the ways UC Berkeley and Sungevity are working together to build a brighter future.

BENEFITS

114,000 kWh*

expected energy production in the first year, equivalent to powering 8.5 homes.

\$408,000

approximately how much Jacobs Hall will save over the next 20 years.

2.3 million kWh*

approximately how much energy Jacobs Hall is expected to produce through the system's lifetime.

1,724,836*

equivalent to pounds of coal burned and 41,890 tree seedlings grown for 10 years.



PROJECT OVERVIEW

Location: Berkeley, CA

Completed: Expected February 2017

Installation Type: Roof mount with trellis

System size: 81 kW

Number of Panels: 286 modules

Products: Trina, Sunpreme bi-facial

Inverter: SMA Tri-Power

Finance Product: Cash

* Equivalency estimates are derived by entering the projected output of the solar system into the EPA Equivalencies Calculator (April 2014). In some areas, the right to claim environmental impacts may be sold in the form of renewable energy credits. More information can be found at www.epa.gov/greenpower/renewable-energy-certificates-recs.

Product offerings and specifications may change at any time. CA Cslb 909236; other contractor licenses available at www.sungevity.com/contact-us.

Kansas City Power & Light

GREENWOOD, MO

"We were pleased when Sungevity came to Kansas City and are excited to work with them on this project to benefit our customers and the environment."

– Chuck Caisley, Vice President, Marketing & Public Affairs, Kansas City Power & Light

SCOPE OF PROJECT

Electricity is an essential part of our daily lives – and the energy industry continues to evolve to deliver progressive environmental solutions. KCP&L understands that customers look to utilities for a more sustainable future with the mass adoption of renewable energy.

KCP&L was pleased when Sungevity, a leader in solar energy and technology, opened up their second U.S. office in Kansas City. "We're excited to work with them on this project," said Chuck Caisley, VP of Marketing & Public Affairs.

Sungevity and KCP&L have partnered together to develop a solar installation in Greenwood, MO that spans 11,500 solar panels. over 12 acres. This system is expected to produce 4,700 MWh of energy in the first year, enough to power 440 homes.*

The partnership with Sungevity allows KCP&L to provide their region with the best possible utility service while aligning with a company who shares their mission and goals for a cleaner and brighter future.

BENEFITS

4,700 MWh*

expected energy production in the first year, enough to power 440 homes.

3,524,665*

less pounds of burned coal or the reduction of greenhouse gas emissions equivalent to approx. 700 cars driven for an entire year.



PROJECT OVERVIEW

Location: Greenwood, MO

Completed: June, 2016

Installation Type: Ground mount fixed tilt

System size: 3.5 MW

Number of Panels: 11,500

Solar Module: Trina

Racking: RBI

Inverter: SMA Inverters

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Hyde Printing Case Study

CONCORD, CA

"Going solar has been fantastic for my business. I'm making a monthly payment that is about 30% of what my utility bill was. In 5 years, the system will be paid off."

– Patrick Hyde, Proprietor

SCOPE OF PROJECT

This commercial project was borne out of a success story on the residential side of the Sungevity business. After reducing his utility bill almost entirely at his home, Hyde Printing owner, Patrick Hyde, took the initiative to see what he could save at his business.

"The installation was excellent. The crew was very mindful of the hours that we worked. They were willing to come at night so as not to interrupt business. Everything went smoothly."

Patrick's commercial system has produced over 30,000 kWh of energy in the first year alone. At this sustained output, he'll be able to cover the cost of his system in approximately 5 years. Installing solar also gave him a new perspective on his company's overall energy use – which helped identify further savings.

"I'm a really happy customer."

BENEFITS

30,000 kWh*

expected energy production in the first year, equivalent to powering 2 homes.

\$150,000

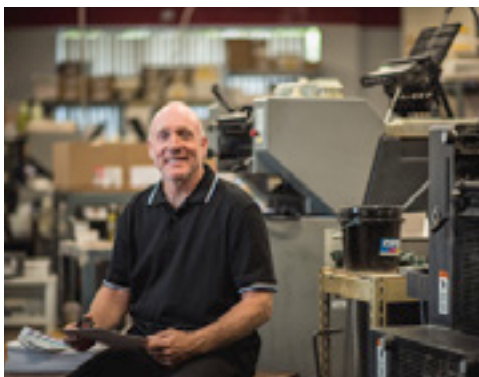
approximately how much Hyde Printing will save over the next 25 years.

750,000 kWh*

approximately how much energy Hyde Printing is expected to produce through the system's lifetime.

1,263,234*

less car miles driven which is equivalent to 13,660 tree seedlings grown for 10 years.



PROJECT OVERVIEW

Location: Concord, CA

Completed: November 2014

Installation Type: Rooftop

System size: 20 kW

Number of Panels: 80 panels

Products: Hyundai

Inverter: ABB

Finance Product: Cash

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Pump It Up Case Study

MORGAN HILL, CA

"Everyone we met at Sungevity was a pleasure to work with. They were efficient and made it all happen so quickly."

– Jenner Crema, Owner

SCOPE OF PROJECT

Pump It Up, a children's entertainment center in Morgan Hill, CA, was struggling with exorbitant electricity bills to keep its facilities cool in the summers. Owner Jenner Crema was paying PG&E upwards of \$3,500 per month which was painful for a business this size.

"Going solar will free up funds that we can use to buy new equipment on a regular basis to offer a fresh experience to our customers. In the past it has been pretty tough to do that. Going solar will help keep us competitive."

"The whole process was easy. Our solar developer was very informative and not at all pushy. He kept us interested, informed and was creative in finding a way to make it all work for us," Ms. Crema added.

Asked if she would recommend Sungevity to others, Ms. Crema states, "Absolutely. I plan to tell my sister-in-law, who owns a construction business."

BENEFITS

74,000 kWh*

expected energy production in the first year, equivalent to powering 5 homes.

\$482,000

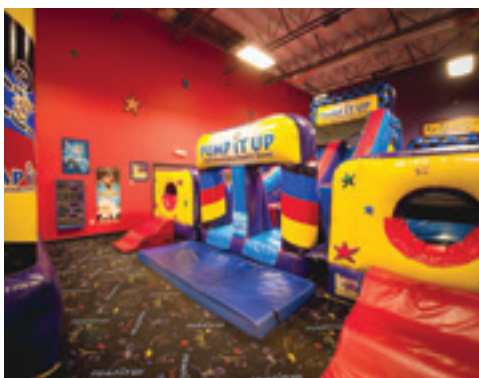
approximately how much Pump It Up will save over the next 25 years.

1,730,000 kWh*

Pump It Up is expected to produce in this time over the next 25 years.

2,800,000*

less car miles driven which is equivalent to 30,500 tree seedlings grown for 10 years.



PROJECT OVERVIEW

Location: Morgan Hill, CA

Completed: July 2015

Installation Type: Rooftop Ballast

System size: 50 kW

Number of Panels: 164

Solar Module: Trina TSM-305

Inverter: SMA Tripower - 2 inverters

Finance Product: Cash

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